



Cooperation with Innosuisse

Partner search & Matchmaking support



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Confederazione Svizzera
Confederaziun svizra
Swiss Confederation
Innosuisse – Swiss Innovation Agency





Innosuisse – Swiss Innovation Agency

- Innosuisse promotes science-based innovations in the interest of the economy and society in Switzerland – in all disciplines.



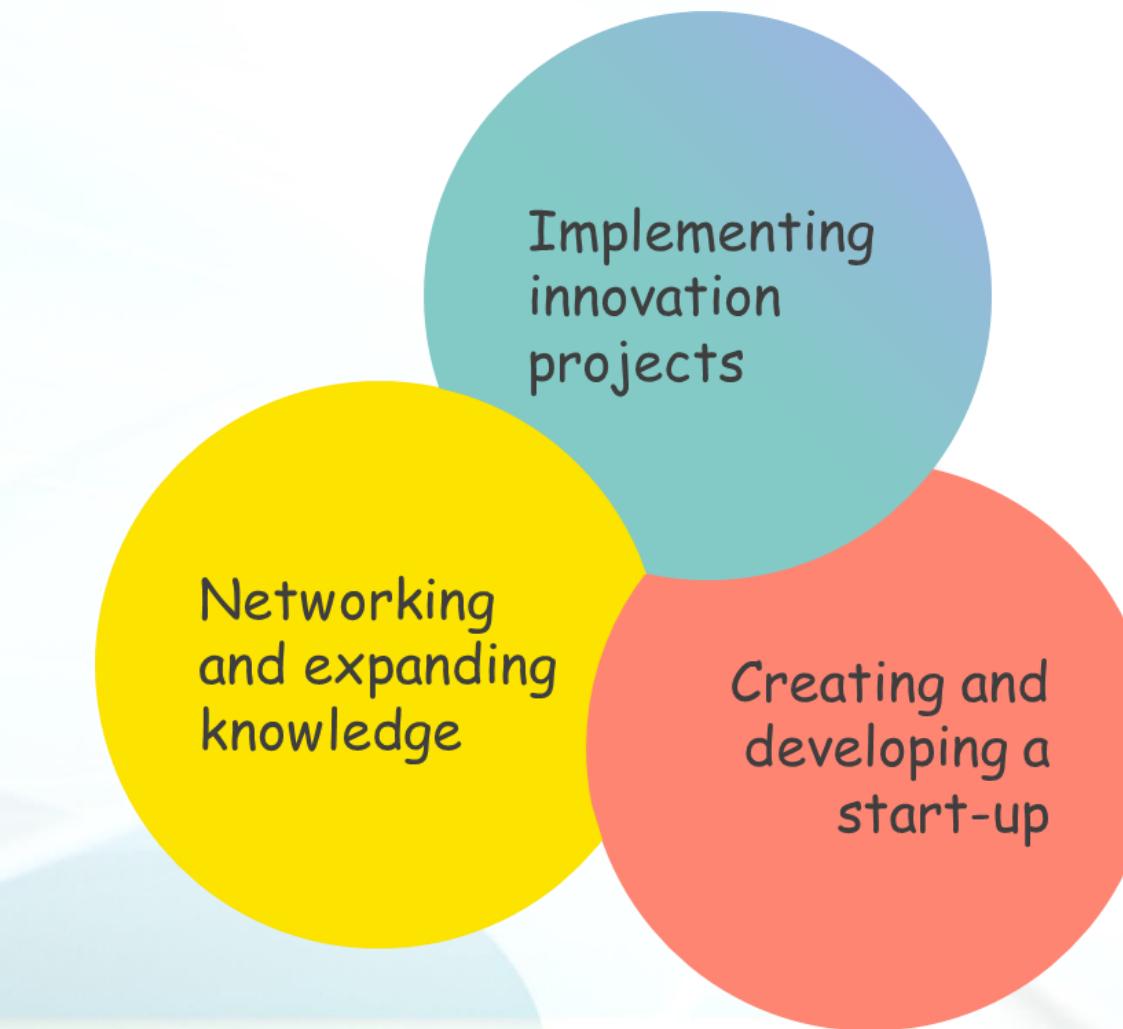
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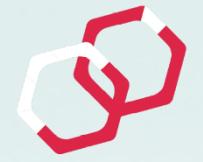
Innosuisse – Swiss Innovation Agency

- Innosuisse promotes science-based innovations in the interest of the economy and society in Switzerland – in all disciplines.
- How Innosuisse supports science-based innovation in Switzerland:



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Swiss-Polish Cooperation Programme

Innosuisse main activities



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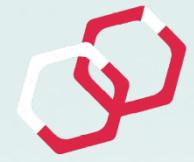


Swiss-Polish Cooperation Programme

Innosuisse main activities

- Promotion of the Programme calls to Swiss stakeholders





Swiss-Polish Cooperation Programme

Innosuisse main activities

- Promotion of the Programme calls to Swiss stakeholders
- Entry point for Swiss partners interested in participating





Swiss-Polish Cooperation Programme

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- Promotion of the Programme calls to Swiss stakeholders
- Entry point for Swiss partners interested in participating
- Support in the project administration, i.e formal check of Swiss partners, monitoring of project progress



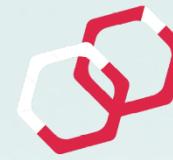


Swiss-Polish Cooperation Programme

Innosuisse main activities

- Promotion of the Programme calls to Swiss stakeholders
- Entry point for Swiss partners interested in participating
- Support in the project administration, i.e formal check of Swiss partners, monitoring of project progress
- **Matchmaking support & partner searches**





Matchmaking and partner search support

You have a project idea but are still looking for a partner/partners?

Your consortium is still looking for partners and/or expertise?

You are looking to join a consortium and offer expertise?



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Matchmaking and partner search support

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- **Matchmaking Platform B2M**
- **Direct matching / individual partnering support**





SWISS-POLISH
Cooperation Programme



10 April 2024 - 1 July 2025

Research and Innovation
Programme, Applied
Research

Three steps to meet potential partners



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Three steps to meet potential partners

1. Register on the platform: <https://swiss-polish-call.b2match.io/>



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Three steps to meet potential partners

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Three steps to meet potential partners

1. Register on the platform: <https://swiss-polish-call.b2match.io/>
2. **Create a strong profile:** Your profile will only be activated if it includes a good and comprehensive description of your organisation/department/institute.
3. Screen the platform for potential partners – initiate a first contact



Add your expertise & project cooperation



Nicolas Lentze
Innosuisse
Zürich, Switzerland

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| Swiss Participant / Association/Agency

Innosuisse

The Enterprise Europe Network (EEN) Switzerland supports Swiss SMEs in their international development efforts, by facilitating technology transfers, international partnerships and agreements, and research and technology collaborations. Furthermore, we provide information on European funding programmes (e.g. Eurostars). The EEN with its 600 partner organisations supports the competitiveness and innovation of companies and establishes transnational cooperation in over 60 countries, Business-to-Business as well as Business-to-Academia. The EEN Switzerland is affiliated to the Swiss Innovation Agency Innosuisse. For more information: www.swisseen.ch.

AREA OF ACTIVITY

Other

MARKETPLACE OPPORTUNITIES

+ Project Cooperation

Add this if you are interested in finding a partner for your project.



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MARKETPLACE OPPORTUNITIES

Project Cooperation

Add this if you are interested in finding a partner for your project.

- Short description of organisation is mandatory.
 - Add at least one marketplace opportunity.
 - Describe your project idea & the expertise and type of partner sought.
- **Strong profiles facilitate the partner search on the platform.**



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Screen online profiles & request meetings

[Home](#) [Participants](#) [Projects & Expertise](#) [Agenda](#) | [Meetings](#) [Conversations](#)



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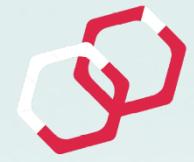
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Screen online profiles & request meetings

Home Participants Projects & Expertise Agenda | Meetings Conversations  





Screen online profiles & request meetings

The screenshot shows a user interface for managing online profiles and requests. At the top, there is a red navigation bar with links: Home, Participants, Projects & Expertise, Agenda, Meetings, Conversations, a bell icon, and a user profile picture. Below the navigation bar, there are three main sections:

- EXPERTISE**: A card for "3D printing, simulation, material characterization" by "Xiaoyu Du" (Doctoral researcher at ETH Zurich, Zurich, Switzerland). The date "April 19, 2024" is shown in the top right corner of the card.
- PROJECT COOPERATION**: A card for "medical device / implant" by "Xiaoyu Du" (Doctoral researcher at ETH Zurich, Zurich, Switzerland). The date "April 19, 2024" is shown in the top right corner.
- EXPERTISE**: A card for "High-Performance SW Stack for Edge AI" by "Klaus Buchheim" (Business Development at Klepsydra Technologies AG, Volketswil, Switzerland). The date "April 19, 2024" is shown in the top right corner. This card includes a small thumbnail image of a software interface.

A red arrow points from the text "request meetings" in the main heading down to the "Meetings" link in the navigation bar.

Logos and Partners:

- Swiss Confederation:** Logo featuring a red cross on a white background.
- Innosuisse – Swiss Innovation Agency:** Text: Schweizerische Eidgenossenschaft, Confédération suisse, Confederazione Svizzera, Confederaziun svizra, Swiss Confederation, Innosuisse – Swiss Innovation Agency.
- enterprise europe network.ch:** Logo with yellow stars and the text "enterprise europe network.ch".



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At the bottom right, there are logos for the Swiss Confederation, Innosuisse, and enterprise europe network.ch.



Screen online profiles & request meetings

8 Participants found

Search

BOOKMARKED

PARTICIPATION TYPES

ORGANIZATION TYPES

AREAS OF ACTIVITIES

AREA OF ACTIVITY

Digitalisation; Industry 4.0 (5)

ICT (5)

Medical technology (4)

Cleantech; Clean energy & water (4)

Show more (12)

Home Participants Projects & Expertise Agenda | Meetings Conversations

EXPERTISE April 19, 2024

3D printing, simulation, material characterization
3D printing, simulation, material characterization

Xiaoyu Du
Doctoral researcher at ETH Zurich
Zurich, Switzerland

PROJECT COOPERATION April 19, 2024

medical device / implant
novel design and materials for medical device and implant.

Biotechnology Medical technology Partner looking for Consortium +2

Xiaoyu Du
Doctoral researcher at ETH Zurich
Zurich, Switzerland

EXPERTISE April 19, 2024

High-Performance SW Stack for Edge AI
The vision of Klepsydra is summarized as "High-Performance Software for Edge Computing," bringing software concepts developed for high-speed fin...

Electronics Digitalisation; Industry 4.0 +1

Klaus Buchheim
Business Development at Klepsydra Technologies AG
Volketswil, Switzerland





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Klaus Buchheim
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Volketswil, Switzerland

Send message

Request meeting

Andreas Gut
Head International Programmes at Innosuisse
Bern, Switzerland

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Xiaoyu Du
Doctoral researcher at ETH Zurich
Zurich, Switzerland

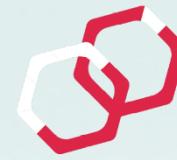
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Volketswil, Switzerland

Andreas Gut
Head International Programmes at Innosuisse
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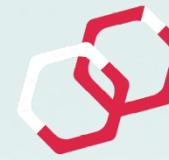


Direct matching / individual partnering support

You couldn't find a suitable match on the platform?

- You have a project in mind (description)
- You know the type of organisation and skills you need to complete the consortium





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We help finding partners through our national networks & Enterprise Europe Network partner organisations!



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Simple template to promote your project idea

Details of the innovative technology and project

Title (Max 256 characters incl. spaces):	The title should be clear and meaningful and should make the reader understand in one glance what kind of partner the client is looking for.
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Detailed description (Max. 4000 characters incl. spaces):	A good description should contain the following pieces of information: <input type="checkbox"/> The project: - Provide an introductory overview of the domain in which the R&D project is embedded and for what the results will be useful. - Explain the context: describe the project's aims and the issue to be tackled: what will be researched/developed, why and with whom.
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Profile of the partner you are looking for

Type and role of partner sought: The specific area of activity of the partner and the tasks to be performed by the partner sought:	This field is very important. Giving specific details about the partner sought will help other Enterprise Europe Network partners to address the right companies in their regions and create relevant EoL. Specific area: Example: Manufacturer of plastic packages, distributor of plastic packages or recycler of plastic packages, etc.
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	Tasks to be performed: You should clearly state what is expected from the partner
--	--

Swiss Confederation

Innosuisse – Swiss Innovation Agency



Contact details for matchmaking support

For Swiss stakeholders

EEN Switzerland

Raphaela Kübler
raphaela.kuebler@innosuisse.ch
Nicolas Lentze
nicolas.lentze@innosuisse.ch

For Polish stakeholders

EEN Central Poland Consortium

Tomasz Krawczyk
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EEN South Poland Consortium

Aneta Aleksander
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Waldemar Gorka
waldemar.gorka@pk.edu.pl

EEN West Poland Consortium

Tomasz Pajak
tomasz.pajak@darr.pl

Krzysztof Nowaczyk
krzysztof.nowaczyk@ppnt.poznan.pl

Jędrzej Danilewicz
j.danilewicz@cptt.uz.zgora.pl

<https://swiss-polish-call.b2match.io/contact>



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www.swiss-contribution.admin.ch

Thank you!