



Kamieniec Ząbkowicki Multifunctional Reservoir

Early Market Engagement Discussion Panel

CRWMP II.1.1



10/07/2026



The Reservoir and the scope of the contract

Construct the Kamieniec Ząbkowicki multifunctional reservoir on the Nysa Kłodzka River

Component 2 of the CRWMP Project, Middle Odra River Basin
Nysa Kłodzka, Province of Lower Silesia

Water retention for flood and drought protection, and support for operation of the cascade of Topola, Kozielno, Otmuchów and Nysa

Assumption of EME	Value / scope
Estimated value	USD 580.5 million
Maximum capacity	approx. 103 million cubic metres
Timeframe of works	initial timeframe of 2028–2033

Scope: dam, hydrotechnical facilities and road facilities, hydropower plant



Investment location

Poland, Province of Lower Silesia, Powiat of Ząbkowice



EME's timetable

Stage	Deadline
Announcement of EME	08/31/2026
First meeting with the market	09/15/2026
Questionnaires	09/25/2026
Registration for the panel	until 10/06/2026
Online discussion panel	10/07/2026
End of the procedure and conclusions from EME	10/2026

The panel is intended to clarify the issues raised in the questionnaires



Purpose and principles of the EME

To identify the conditions under which the market will be ready to prepare bids for works for the scale presented

Scope of consultations:

- Method for conducting the procurement process and conditions for participation
- Allocation of risks and conditions of the contract and financial conditions
- Schedule feasibility and organisation of supplies

Participation or non-participation in the EME has no impact on the eligibility to participate in or on qualification for the future procurement process

Conclusions from the consultations are subject to further analysis and approvals



Questionnaires and scope of the panel

10 different questionnaires were received, with answers to 18 questions

We present aggregated and anonymised conclusions
Individual answers remain confidential

Four discussion units

- A. Procurement process and market interest
- B. Requirements and eligibility criteria
- C. Allocation of contractual risks
- D. Conditions of the contract, financing and schedule



A. Procurement process and market interest

All the entities declare interest in participating in various roles, including as a contractor, JV member or a subcontractor

Number	Position on the procedure without pre-qualification
4	Readiness without expressing preference for pre-qualification
4	Acceptance of participation with preference for pre-qualification
2	Preference for pre-qualification, without declaring the readiness to participate in its absence

Questions

- Are you ready to submit a bid under RFB (Request for Bids) without prior pre-qualification?
- What are the conditions and time needed for the bid?
- Are you considering participating independently or under JV?



B. Value and scope of experience

Matters raised by the contractors:

The requirement of a single contract worth approximately USD 464 million has both supporters and critics.

Some of the answers suggest to combine several references and to adopt a broader definition of a similar contract.

Questions

- Does a single contract of the required value constitute a significant barrier to your participation?
- Would the aggregate value of several contracts, amounting to approximately USD 464 million, be appropriate?
- What is a justified limit for the number of references?

Experience threshold: approximately USD 464 million

Estimated contract value: USD 580.5 million



B. Technical requirements and evaluation of bids

Matters raised by the contractors:

Combined requirements for the reservoir's area, dam height, and volume of earthworks — must all these parameters be fulfilled under a single reference investment, or can they be demonstrated under several implemented contracts?

Possibility of demonstrating experience through the participation of subcontractors — which requirements must the contractor or consortium meet, and in which specialist areas can the experience of subcontractors be accepted, e.g. for the construction of a hydroelectric power station or the installation of equipment?

Proposed weights of prices vary from 30–40% to 80 %

The market expects transparent rules for scoring the technical part

Supplementary questions

Are the proposed set of criteria and their weights appropriate for this contract?

Which criteria do you propose to change and why?

How to separate the requirements for the contractor, JV and specialists?



C. Allocation of contractual risks

Matters raised by the contractors:

Contractors expect to clarify which events are the contractor's responsibility

For the risks defined as “shared”, the limits of liability for both parties should be clearly described. For instance, for the flood during works, it should be indicated for which conditions the contractor is to prepare the site and how delays and additional costs will be settled if the event exceeds the assumptions made.

Questions

- Is the allocation of risks under the FIDIC Red Book 2017 generally acceptable from the perspective of your participation?
- Which elements of the proposed allocation are inadequate or could constitute a significant barrier?



C. Risks required to be clarified

Area	Topic addressed to be clarified
Geology and hydrology	Geotechnical data, reference conditions, unforeseeable events
Flood during the works	Flow for temporary works, event threshold and consequences of exceeding the threshold
Documentation and the site	Design errors, decisions, dates for access to the fronts of works, collisions
Materials and equipment	Sources of soil, long-term deliveries, equivalent solutions, connection for the hydropower plant
Other events	Environmental limitations, archaeology, unexploded ordnance and third-party activities

Supplementary question

For the selected risk: what data, limits of liability and time-related or financial consequences should be included in the contract?



D. Conditions of the contract and financing

Matters raised by the contractors:

Number	Answers concerning the advance payment
7	Proposals in the range of 10–20%
1	Proposal of 50%
2	No need for an advance payment or dependence on payment terms

In addition: **indexation** (method of calculation) and **settlement currency**, **payments for equipment** (rules for advance payments), **guarantees** (required amount) and **availability of insurance** (whether the market meets the requirements)

Questions

- Do the presented assumptions allow to prepare a credible bid?
- Which aspects relating to payments, indexation, securities and insurance need to be further clarified?



D. Timetable

Matters raised by the contractors:

It was indicated that deliveries of equipment may take between 15 and 24 months. For such deadlines, equipment needs to be ordered appropriately in advance and their production, delivery, installation and commissioning need to be included in the timetable.

Questions for the panel

- Are the scope and timeframe of the works feasible?
- What conditions for mobilisation, deliveries and making the land available are required?
- Do you have any experience with CMS/MRP and do you accept to implement this system?





REMINDER:

- All activities under the EME are held by PIU/RZGW Wrocław, the Consultant plays a supporting role
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**THANK YOU FOR
YOUR ATTENTION !**

